

# **Custom Software SOLUTIONS INC.**

## **NEWS RELEASE**

### **Custom Software Solutions Announces Additional Integration Features to SGI's Broker Websites**

---

**December 2010 – Virden, MB** – Custom Software Solutions (CSSI) is pleased to announce the following additional integration services to SGI CANADA's Broker websites through use of The Broker's Workstation (TBW) WebConnect tool. WebConnect allows the TBW user to access various insurance company and service bureau websites quickly and easily directly from the TBW interface. With SGI CANADA websites username, password and policy number is automatically populated streamlining workflows and allowing seamless access to information as follows:

**Manual Endorsements Transaction – SGI CANADA Saskatchewan site only**

**Policy Declaration Page Inquiry - SGI CANADA, SGI CANADA Insurance Services Ltd., Coachman, and ICPEI**

**SGI Claims Submission page - SGI CANADA and SGI CANADA Insurance Services Ltd.**

CSSI continues to deliver to brokers optimal integration tools using its own industry leading I-Biz and Web Connect products. "We will deliver as many integration tools to our brokers as possible to streamline their workflow and eliminate duplicate processes," said Scott Andrew, CEO of Custom Software Solutions. "Despite the onset of individual Insurance Company processes we have not lost site of creating a SEMCI environment for our Brokers. SGI CANADA's willingness to integrate their websites with our products allows us to continue that vision."

"We are always looking for new ways to make it easier for our brokers to do business with us," said Andrew Cartmell, President and CEO of SGI CANADA. "By partnering with Custom Software Solutions, we're pleased to be able to provide our brokers with an easier, more efficient way to access our website. Brokers now have a direct link to inquire on policy details or submit a claim, saving them time and enhancing customer service."

## **About Custom Software Solutions**

Custom Software Solutions Inc. (CSSI) was founded in 1991 and is a leader in the development and delivery of information technology and business process automation systems for Insurance Brokers and Companies in Canada. Our proven Broker products, The Broker's Workstation, Intelliquote, and I-Biz, and Insurance Company Products, I-Company, I-Broker, and I-Biz, are today providing significant efficiency gains leading to increased productivity and decreased operating expenses for both Broker and Company users. CSSI boasts a team of highly experienced programmers, insurance industry professionals, and certified computer technologists. CSSI services its growing clientele of Brokers and Insurance Companies from its offices in Virden, MB. For more information, visit our website at [www.cssionline.com](http://www.cssionline.com).

## **About SGI CANADA**

SGI CANADA is a dynamic and innovative company selling property and casualty insurance in seven provinces. It operates as SGI CANADA in Saskatchewan; SGI CANADA Insurance Services Limited in Alberta and Manitoba; Coachman Insurance Company in Ontario; and the Insurance Company of Prince Edward Island in New Brunswick, Nova Scotia and Prince Edward Island. They sell their products exclusively through independent insurance brokers in all jurisdictions. Visit SGI CANADA at [www.sgicanada.ca](http://www.sgicanada.ca).

**-30-**

### **For more information, please contact:**

Jacy Whyte  
Vice President Marketing  
Custom Software Solutions Inc.  
Email – [jacywhyte@cssionline.com](mailto:jacywhyte@cssionline.com)  
204-748-4800

### **For information about SGI CANADA, please contact:**

Kelley Brinkworth  
Manager of Media Relations  
SGI CANADA  
Phone: 306-751-1837  
Email: [kbrinkworth@sgi.sk.ca](mailto:kbrinkworth@sgi.sk.ca)