



28 August 2017

To: Users of The Broker's Workstation and/or The Underwriter's Workstation

Dear Valued Client:

Re: The Broker's Workstation and The Underwriter's Workstation – Important Releases and Changes

Custom Software Solutions Inc. (CSSI) is pleased to announce the release of the following enhancements and newest features to **The Broker's Workstation (TBW)** and **The Underwriter's Workstation (TUW)**:

Contents

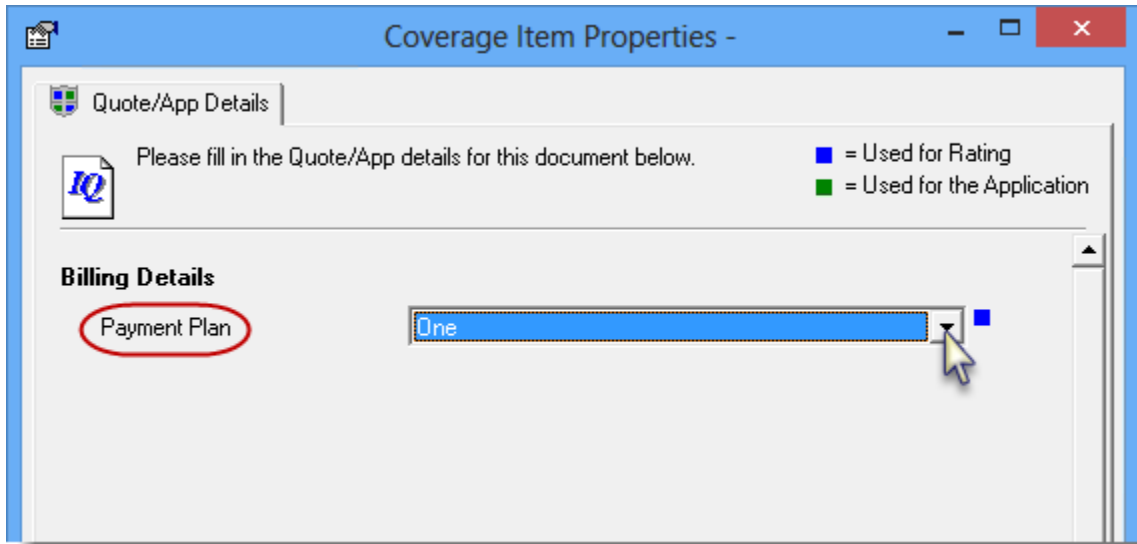
1. [One Pay Discount Option for Intact Auto IQ \(NS\)](#) – Brokers in Nova Scotia who do business with Intact can now select the One Pay Discount for qualifying risks while creating an Auto IntelliQuote.

1. One Pay Discount Option for Intact Auto IQ (NS)

Intact Insurance Nova Scotia has introduced a 5% One Pay Discount on Private Passenger Vehicle (PPV) risks, effective September 27, 2017 for new business and October 27, 2017 for renewals. Brokers in Nova Scotia who do business with Intact can manually apply the One Pay Discount for qualifying risks while creating or modifying an Auto IntelliQuote.

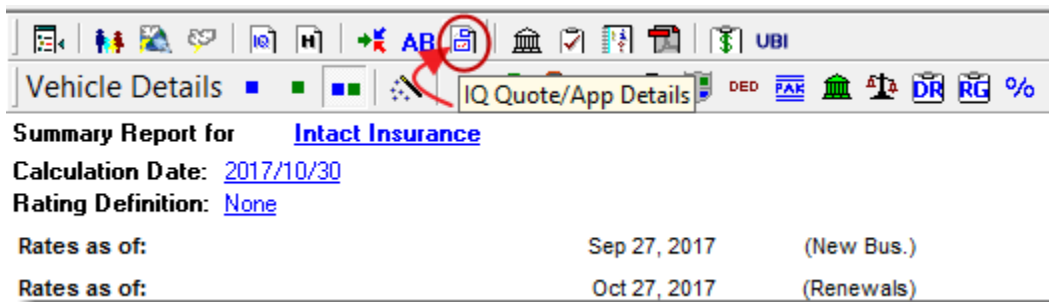
Create a Personal Lines Auto IQ for Intact in the usual manner. As you work through the windows to enter the required information for the IQ, the **Quote/App Details** screen will display. To apply the discount, ensure **One** is selected in the **Payment Plan** drop-down menu (see Figure 1.1), and click **OK**.

(Figure 1.1)



- To adjust the payment plan selection in an existing Intact Auto IQ, click the **Quote/App Details** button on the **IQ toolbar** (see Figure 1.2) to open the Quote/App Details dialog and make the appropriate selection.

(Figure 1.2)



When the One Pay Discount has been applied, this discount will display in the IntelliQuote *Coverage Report, Summary Report, and Outline View* (see Figures 1.3, 1.4, and 1.5).

(Figure 1.3)

Vehicle Details

Coverage Report
Calculation Date: [2017/10/30](#)
Rating Definition: [None](#)

	Intact Insurance
<input type="checkbox"/> Private Passenger Vehicle	
(1) 2016 ACURA TRUCK/VAN MDX 4DR 2WD	
Liability	2000000
Accident Benefits	Yes
Location Factor	Territory 04
Type of Coverage	Coll/Comp
Driver Class	1
Driver Record (TPL)	1
Driver Record (Coll)	1
<input type="checkbox"/> Rate Groups	
Rate Group (AB)	8
Rate Group (Coll/DCPD)	20
Rate Group (Comp)	41
<input type="checkbox"/> Discounts/Surcharges	
05 Conviction Free Discount	-20%
05 Low Mileage Discount	-10%
05 Stability of Residence Discount	-5%
Conviction Free Discount	-20%
Driver Experience Discount	-11.5%
Low Mileage Discount	-10%
One Pay Discount	-5%
Stability of Residence Discount	-5%

Coverage Report | Summary Report(s) | Outline View(s) | Alerts | Compari

(Figure 1.4)

Comp Rate Group	41	
Third Party Liability		
TPL Limit	\$2,000,000	\$1,287
- Loyalty Discount		
- Stability of Residence Discount	(5%)	(\$64)
- Driver Experience Discount	(11.5%)	(\$141)
- Driver Inexperience Discount		
- Multi-Policy Discount		
- Hybrid Vehicle Discount		
- Low Mileage Discount	(10%)	(\$108)
- Occupation Discount		
- Web Discount		
- Short Commute Discount		
- Conviction Free Discount	(20%)	(\$195)
- Non Payment Cancellation Surcharge		
- One Pay Discount	(5%)	(\$39)
- TPL Total		\$740
Coverage Report / Summary Report(s) / Outline View(s) / Alerts / Comparison Report		

(Figure 1.5)

END. # 21 - Phys.	Option D			
Pak09 (20, 27, 35)	PDE D	\$45		\$45
End. # 44 - Family		\$38		\$38
Discounts/Surcharges				
Stability of Residence Discount		(5%)		
Driver Experience Discount		(11.5%)		
Low Mileage Discount		(10%)		
Conviction Free Discount		(20%)		
One Pay Discount		(5%)		

The One Pay Discount will also pull forward automatically to an Application for Intact and display in the Rate Calculation Report (see Figure 1.6).

(Figure 1.6)

The Broker's Workstation		Intact Insurance Rate Calculation Report	
Broker Client ID: TEST017			
Rates as of:	Sep 27, 2017		(New Bu
Rates as of:	Oct 27, 2017		(Renewa
Private Passenger Vehicle			
2015 ACURA TRUCK/VAN MDX 4DR 2WD			
(Principal)	Age: 37		Yrs. Lic
Rating Territory	Territory 4B		
Driving Record	9		
Vehicle Use	Pleasure		
AB Rate Group	27		
Coll Rate Group	24		
Comp Rate Group	47		
Third Party Liability			
No Fault BI	\$1,000,000		\$248
- Multi Policy Discount			
- New Business Loyalty Discount			
- Graduated Licensing Discount			
- Claims Free Renewal Discount			
- Hybrid and Electric Vehicle Discount			
- Good Student Discount			
- Winter Tire Discount			
- One Pay Discount	(5%)		(\$12)
- Major Convictions Surcharge			
- Criminal Convictions Surcharge			

Please note the following eligibility criteria for the Intact One Pay Discount:

- The discount is applicable for PPV risks only.
- All Direct Bill One Pay types (including One Pay EFT) will receive the discount.
- The discount does not apply to Agency Bill.
- The discount applies to the Principal Driver premium only.
- Eligible Coverages include the following:
 - Liability – Bodily Injury and Property Damage
 - Direct Compensation – Property Damage
 - Accident Benefits
 - All Perils
 - Collision
 - Comprehensive
 - Specified Perils

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Please share this information with the appropriate TBW and TUW users in your office(s). Once you have reviewed this document, if you have any questions regarding these features or need further assistance in their usage, please contact our Client Services Team at clientservices@cssionline.com (email) or 1-888-291-3588 (toll-free telephone).

Thank you for using The Broker's Workstation and The Underwriter's Workstation.

Yours sincerely,

Custom Software Solutions Inc.



Microsoft Partner

Gold Independent Software Vendor (ISV)

To unsubscribe from our email notifications and updates, please contact us at info@cssionline.com or reply to this email.