

CSSI Newsletter

Issue 10 – Spring 2013

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Much like spring's arrival in Manitoba this year, our quarterly Newsletter is a bit delayed.

Please check out the President's message and have a look at the video in the link provided. I think you will find CSSI has made significant progress in our Real Time product.

President's Message

As discussed in [my Autumn 2012 Newsletter column](#), first quarter this year we have been testing a Real Time solution that meets all the IBAC definitions and rules using CSIO XML Standards. Please view this video to see two different transactions starting and ending in the Broker's BMS with Insurance Company responses in Real Time. Click this link to view the video – <http://www.youtube.com/user/cssionline>. Please feel free to share this link with members of our industry.

We are very excited to be delivering this solution to two Insurance Companies over the coming months with many of our existing and new Brokers soon to be using this technology.

Scott Andrew, President and CEO, CSSI

What's New

Client Services

Have you upgraded to New Policy Entry yet? It's not just for those running TBW's BMS! You'll find more information, plus some other important reminders and how to contact our Client Services Team [here](#).

Sales & Marketing

The Sales & Marketing Team is excited about the great response to the launch of our online quoting tool, I-Company integrations, and the growing list of companies offering eDoc capabilities... [More](#)

Release Update

New Releases

Recent updates to TBW/TUW include the ability to print an invoice from the Desktop Tree, the ability to enter any coverage amount for Wawanesa Sewer Backup, and more. [Get Details...](#)

Upcoming Releases

Soon-to-be-released features include the new Chart of Accounts System, Five Cent Rounding of Cash Receipts, a new Cheque Security Option, and more... [More](#)

Product Updates

View details about our many recent product updates on the *Updates* page on our TBW website ... [More](#)

Out & About with CSSI



IBAM Conference

L-R: Bill Murray, Whitney Cottingham

Upcoming Events

The CSSI Executive and Sales Team will be attending the following upcoming events:

- ✧ **JUNE 12 - 14, 2013 - [IBABC Convention](#)** in Whistler, British Columbia
- ✧ **SEPTEMBER 25 - 26, 2013 - [Atlantic Brokers Convention](#)** in Halifax, Nova Scotia
- ✧ **OCTOBER 17 - 19, 2013 - [IBAS Convention](#)** in Saskatoon, Saskatchewan
- ✧ **OCTOBER 23 - 25, 2013 - [IBAO Convention](#)** in Toronto, Ontario

Upcoming Training

Our online broker training sessions will be offered on the following dates:

- ✧ **JUNE 5, 6, 11 - 13, & 20, 2013**
- ✧ **JULY 9 & 11, 2013**
- ✧ **AUGUST 2013 - TBA**

Please contact us at training@cssionline.com for more information or to register for training.

Available Training Sessions

- Get Started with The Broker's Workstation
- Get Working with Property Insurance
- Get Working with Auto Insurance
- Accounting Administration
- Accounting on The Broker's Desktop
- Accounting on The Accountant's Desktop

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