

# CSSI Newsletter

Issue 6 - Spring 2012

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Our Sales and Executive Team has had a busy spring attending conventions in Saskatoon (SGI), Winnipeg (IBAM), Calgary (IBAA), and Kelowna (IBABC). On that note, we have recently updated our tradeshow booth. We've included a picture (see below) to help you find us at a tradeshow near you!

## President's Message

The Sales Team and Executive have just completed the busy spring Broker Convention run, which included stops in Saskatoon, Winnipeg, Calgary, and Kelowna. During our travels, we received lots of positive feedback on our progress with "Electronic Document Transfer" (EDocs – the ability to transmit documents seamlessly and electronically with our trading partners using CSIO standards). We will continue to work with any Insurance Company that wishes to use this EDocs functionality. We encourage our Brokers to discuss this with their Insurance Companies.

The other topic we were asked about was our progress with our I-Client project (ability to service clients online). We are making good progress with this project and expect to have the first deliverable (online anonymous quoting) available by the end of the year. We have brought in a third-party partner to assist in this piece, which has expedited this part of the project. There will be more to announce on this exciting project later in the year.

Scott Andrew, President and CEO, CSSI

## What's New

### Client Services

Some reminders, as well as information about and how to contact our Client Services Team... [More](#)

### Sales & Marketing

The Sales Team is upbeat with the many new features that have been released or are scheduled to be released soon... [More](#)

### Development

Our Development Team has been very busy this spring working on IntelliQuote, TBW Desktop, New Business Upload, EDocs, Accounting, and Commercial projects. [More](#)

## Release Update

### New Releases

Recent updates to TBW include an enhanced MAC Billing Details form for Wawanesa applications. [More](#)

### Upcoming Releases

Ongoing improvements are being made to the Automated Reconciliations Custom File Format system, and CSSI is preparing for the application of Manitoba RST to insurance. [More](#)

### Product Updates

View details about our many recent product updates on the *Updates* page on our website ... [More](#)

## Industry News

**Ontario Brokers applaud CSIO Announcement** (*Insurance-Canada.ca, March 2012*) – "Today, The Insurance Brokers Association of Ontario (IBAO) is congratulating the Centre for Studies in Insurance Operations (CSIO) on their announcement of the new CSIO XML standard..." [More](#)

**Do it yourself** (*Insurancewest, May 2012*) – "RFNow was launched a dozen years ago as a do-it-yourself attempt to establish an independent microwave operation capable of transmitting data between the Prairie offices of Andrew Agencies..." [More](#)

## Press Releases

### CSSI announces EDocs functionality with Portage Mutual

"CSSI is pleased to announce the addition of Electronic Document Transfer (EDocs) functionality with The Portage la Prairie Mutual Insurance Company..." [More](#)

## Upcoming Training

Our online broker training sessions will be offered on the following dates:

- ✧ **JUNE 5 - 7, 2012**
- ✧ **JULY 17 - 19, 2012**
- ✧ **AUGUST 14 - 16, 2012**

Please contact us at [training@cssionline.com](mailto:training@cssionline.com) for more information or to register for training.

### Available Training Sessions

- Get Started with The Broker's Workstation
- Get Working with Property Insurance
- Get Working with Auto Insurance
- Accounting Administration
- Accounting on The Broker's Desktop
- Accounting on The Accountant's Desktop

## Upcoming Events

The CSSI Executive and Sales Team will be attending the following upcoming event:

**JUNE 5 – 8, 2012**

**CUIA 2012 Conference** in Vancouver, BC

*We have recently updated our CSSI tradeshow booth (see photo at right). Look for us at a tradeshow near you!*



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