

CSSI Newsletter

Issue 1 - Winter 2011

Welcome to the first edition of the CSSI Newsletter! Sent to you quarterly, this newsletter will keep you up-to-date with what's new and upcoming at CSSI.

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President's Message

Happy New Year, and welcome to the first edition of the Custom Software Solutions Inc. newsletter. Our plan is to publish the newsletter quarterly, and it will include information on various topics from our different departments, new and upcoming releases, product updates, user group reports, industry news, and upcoming events and training.

The newsletter will serve as a consolidated information center with both new topics and redistribution of press and product releases that we want to make sure everyone sees.

Over the years, we have strived to improve communications with our broker and company clients, and we believe the newsletter is a good next step. We are excited about the ways the newsletter will keep you in touch with the activities affecting your business and the people who serve you every day.

Scott Andrew, President and CEO, CSSI

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What's New

Client Services

Some interesting facts about our Client Services team... [More](#)

User Group Reports

The Ontario and Saskatchewan TBW User Groups have been busy in 2010 and have big plans for the upcoming year. [More](#)

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Sales & Marketing

Another year has come and gone, and we at CSSI continued to enjoy growth through both our broker signings and company integration projects. [More](#)

Development

Our Development team has been very busy over the winter working on IntelliQuote, TBW Desktop, WebConnect, I-Biz, and Accounting projects. [More](#)

Release Update

New Releases

Recent enhancements to TBW/TUW include the "Right-Click: About" feature and the ability to export mail merge query results to Microsoft Excel. [More](#)

Upcoming Releases

Soon-to-be-released features include a rate comparison for selected insurance companies in a policy document, the ability to create and print multiple Pink Cards, and automated company AR & AP reconciliations. [More](#)

Product Updates

Access details about our many recent product updates on the *Updates* page on our website ... [More](#)

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Industry News

Scott Andrew on Technology *(The Manitoba Broker, December 2010)*

"IBAM's Chair and Immediate Past President Scott Andrew is not only a well-known insurance broker. He is also CEO of Moston House Ltd. Group of Companies, a business entity that oversees the family brokerage (Andrew Agencies), insurance industry software provider Custom Software Solutions Inc. (CSSI), and high-speed data and voice provider RFNow Inc...." [More](#)

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Press Releases

CSSI announces Additional Integration Features to SGI's Broker Websites

"Custom Software Solutions (CSSI) is pleased to announce the following additional integration services to SGI Canada's Broker websites through use of The Broker's Workstation (TBW) WebConnect tool...."

[More](#)

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Upcoming Events

The CSSI Executive and Sales Team will be attending the following upcoming events:

MARCH 18 - 19, 2011

SGI Canada Broker Convention in Saskatoon, Saskatchewan

APRIL 18 - 20, 2011

IBAM Broker Convention in Winnipeg, Manitoba

MAY 15 - 18, 2011

IBAA Broker Convention in Jasper, Alberta

JUNE 1 - 3, 2011

IBABC Broker Convention in Banff, Alberta

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Upcoming Training

Our online broker training sessions will be offered on the following dates:

✧ **FEBRUARY 15 - 17, 2011**

✧ **MARCH 16 - 18, 2011**

✧ **APRIL 12 - 14, 2011**

Please contact us at training@cssionline.com for more information or to register for training.

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Available Training Sessions

- Get Started with The Broker's Workstation
- Get Working with Property Insurance
- Get Working with Auto Insurance
- Accounting Administration
- Accounting on The Broker's Desktop
- Accounting on The Accountant's Desktop

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