31 March 2017

To: Users of The Broker's Workstation and/or The Underwriter's Workstation

Dear Valued Client:

Re: The Broker's Workstation and The Underwriter's Workstation – Important Releases and Changes

Custom Software Solutions Inc. (CSSI) is pleased to announce the release of the following enhancement to **The Broker's Workstation (TBW)** and **The Underwriter's Workstation (TUW)**:

Contents

1.   **SGI Online Quoting** – Effective May 15, 2017 for New Business and Renewals; Brokers in Manitoba, Saskatchewan and Alberta who write business with SGI CANADA can now access SGI CANADA's Online Quoting directly from TBW and IntelliQuote for Condo and Tenant policies including Farm Tenant and Condo in the same manner as you currently do for your Home and Farm Home quotes.

SGI Online Quoting

Effective May 15, 2017 for New Business and Renewals; Brokers in Manitoba, Saskatchewan and Alberta who write business with SGI CANADA can now access SGI CANADA's Online Quoting directly from TBW and IntelliQuote for Condo and Tenant policies including Farm Tenant and Condo. This integration of IntelliQuote with SGI CANADA's web service allows the broker to view web-service-based premium calculations for Condo and Tenant policies including Farm Tenant and Condo in IntelliQuote.

Please note the following when using the Quoting Tool for habitational policies:

- Brokers can quote up to 45 days in advance with the Quoting Tool.
- Online rating will be for Primary Residence/Location and Endorsements. Misc. Property (including additional residences) and Liability Extensions will still be rated through TBW's rating engine.

- Please ensure the Agency, Branch, and Department match what was set up for the Broker Number for SGI CANADA under Insurance Companies in TBW Lists.
- Please use the policy number for all renewals to ensure the correct loyalty and claims free discounts are applied.

New fields added to support Tenant and Condo processing through RateBridge are:
- Number of Families
- Swimming Pool
- Number of Bedrooms

Custom Software SOLUTIONS INC.

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New fields added to support Tenant processing through RateBridge are:

- Life Lease
- Commercial Building Type

After reviewing this document, please contact our Client Services Team at 1-888-291-3588 (toll-free telephone) or **clientservices@cssionline.com** (email) with any questions you have. For questions regarding the feature itself, please contact your SGI CANADA Personal Lines representative for assistance.

Please share this information with the appropriate TBW and TUW users in your office(s). Once you have reviewed this document, if you have any questions regarding this feature or need further assistance in its usage, please contact our Client Services Team at **clientservices@cssionline.com** (email) or 1-888-291-3588 (toll-free telephone).

Thank you for using The Broker's Workstation and The Underwriter's Workstation.

Yours sincerely,

Custom Software Solutions Inc.